

IE COMMISSION

OMB APPROVAL

OMB Number: 3235-0123 October 31, 2004 Expires:

Estimated average burden hours per response..... 12.00

ANNUAL AUDITED REPO **FORM X-17A-5**

asningion, 20549

PART III

FEB 2 4 2003

SEC FILE NUMBER

MOSMOHT

8-227985

FACING PAGE

Information Required of Brokers and Dealers Pursua Securities Exchange Act of 1934 and Rule 17a-3 Thereunder

REPORT FOR THE PERIOD BEGINNING_			ENDING <u>Decemb</u>	
	MM/DI			M/DD/YY
A. REC	GISTRANT ID	ENTIFICATION	egypti palaint laganta megengan reguly, ya nagapuni m	· · · · · · · · · · · · · · · · · · ·
NAME OF BROKER-DEALER: CUNA Brokerage Services, ADDRESS OF PRINCIPAL PLACE OF BUS	Inc. SINESS: (Do not	use P.O. Box No.)	OF	FIRM I.D. NO.
2000 Heritage Way				
	(No. and	Street)		
Waverly	I	lowa	50677	
(City)		(State)	(Zip Code	:)
NAME AND TELEPHONE NUMBER OF P Timothy L. Carlson	ERSON TO CON	TACT IN REGARD	(319) 483-2348
			(Area C	ode – Telephone Number)
B. ACC	COUNTANT II	DENTIFICATION	V	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is c	contained in this Repo	ort*	
PricewaterhouseCoopers LI	.P			
	(Name – if individua	l, state last, first, middle i	name)	
100 East Wisconsin Avenue	Suite 1500	Milwaukee	Wisconsin	53202
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				
☐ Certified Public Accountant				
☐ Public Accountant				
☐ Accountant not resident in Un	ited States or any	of its possessions.		PROCESSE

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied c 4s the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I,	Timothy L. Carlson		,	, swear (or affirm) that, to the best of
my kno	wledge and belief the accompanyi CUNA Brokerage Service	ng financial statem	nent and supporting	schedules pertaining to the firm of , as
of	December 31	, 20		d correct. I further swear (or affirm) that
	the company nor any partner, prod solely as that of a customer, exc		officer or director ha	s any proprietary interest in any account
	·			
CON # 10	LAURA A. BLUM COMMISSION NO. 174466 MY COMMISSION EXPIRES 5-23-03 Aura a Blum Notary Public		Assista	Zaban Signature nt Treasurer Title
(a) (b) (c) (d) (d) (e) (f) (g) (h) (i) (j) (k) (d) (d) (d) (d) (d) (d) (e) (e) (f) (g) (g) (h) (i) (j) (i) (i) (i) (i) (i) (i) (i) (i) (i) (i	Computation for Determination of A Reconciliation between the autonsolidation. An Oath or Affirmation. A copy of the SIPC Supplementa	erations. EXECUTE TO SERVICE TO	artners' or Sole Propo Claims of Creditor ments Pursuant to Requirements Under n of the Computation uirements Under Exe d Statements of Final	ule 15c3-3. Rule 15c3-3. In of Net Capital Under Rule 15c3-3 and the

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).





CUNA Brokerage Services, Inc.

Financial Statements and Schedules
December 31, 2002
(With Report of Independent Accountants)

PRICEV/ATERHOUSE COPERS @

PricewaterhouseCoopers LLP 100 East Wisconsin Avenue Suite 1500 Milwaukee WI 53202 Telephone (414) 212 1600

Report of Independent Accountants

To the Board of Directors of CUNA Brokerage Services, Inc.

In our opinion, the accompanying statement of financial condition and the related statements of operations, of changes in stockholder's equity and of cash flows present fairly, in all material respects, the financial position of CUNA Brokerage Services, Inc. at December 31, 2002, and the results of its operations and its cash flows for year then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules 1 and 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 14, 2003

Prizewatchouse Copera UP

CUNA Brokerage Services, Inc. Statement of Financial Condition December 31, 2002

Assets	
Cash and cash equivalents Marketable securities, at fair value Receivable for commissions Receivable from affiliates Other assets	\$ 3,059,235 1,103,481 755,887 488,447 85
Total assets	\$ 5,407,135
Liabilities and Stockholder's Equity	
Liabilities: Commissions payable Accounts payable to affiliates Income taxes payable Other liabilities Total liabilities	\$ 1,554,975 165,124 221,305 12,900 1,954,304
Stockholder's Equity: Common stock, no par value with a \$300 stated value, authorized 2,000 shares; issued 765 shares Retained earnings	229,500 3,223,331
Total stockholder's equity	3,452,831
Total liabilities and stockholder's equity	\$ 5,407,135

CUNA Brokerage Services, Inc. Statement of Operations

Year Ended December 31, 2002

Revenues:	
Commissions	\$ 60,634,458
Trading reimbursements	893,972
Interest	149,391
Net realized and unrealized losses	(171,418)
Other	611,328
Total revenues	62,117,731
Expenses:	
Commissions	51,350,820
Clearing	4,423,102
Contracted services from affiliates	4,063,185
Other	17,962
,	
Total expenses	59,855,069
Income before income tax expense	2,262,662
Income tax expense	852,875
	Ф. 1.400 д од
Net income	\$ 1,409,787

CUNA Brokerage Services, Inc. Statement of Changes in Stockholder's Equity Year Ended December 31, 2002

Common stock:		
Balance at beginning and end of year		\$ 229,500
Retained earnings:		
Balance at beginning of year		2,913,544
Net income		1,409,787
Dividend paid to parent	the second	(1,100,000)
Balance at end of year		3,223,331
Total stockholder's equity	•	\$ 3,452,831

CUNA Brokerage Services, Inc. Statement of Cash Flows Year Ended December 31, 2002

Cash flows from operating activities:	
Net income	\$ 1,409,787
Adjustments to reconcile net income to	
net cash provided by operating activities:	
Net realized and unrealized losses	171,418
Purchase of marketable securities	(29,918)
Change in:	
Receivable for commissions	(535,518)
Receivable from affiliates	134,550
Other assets	(85)
Commissions payable	(131,734)
Accounts payable to affiliates	47,879
Income taxes payable	58,876
Other liabilities	12,830
Total adjustments	(271,702)
Net cash provided by operating activities	1,138,085
Cash flows from financing activities:	
Dividend paid to parent	(1,100,000)
Net cash used in financing activities	(1,100,000)
Net increase in cash and cash equivalents	38,085
•	
Cash and cash equivalents at beginning of year	3,021,150
Cash and cash equivalents at end of year	\$ 3,059,235
Supplemental disclosure of cash flow information -	•
Cash paid during the year for income taxes	\$ 793,999

CUNA Brokerage Services, Inc. Notes to Financial Statements December 31, 2002

1. Summary of Significant Accounting Policies

Company Information

CUNA Brokerage Services, Inc. (CBSI or the Company) is a wholly-owned subsidiary of CUNA Mutual Insurance Society (CMIS). CMIS is a life insurer domiciled in Wisconsin. Effective July 1, 1990, CMIS entered into a permanent affiliation with CUNA Mutual Life Insurance Company (CMLIC), an Iowa life insurer. The Company is registered with the Securities and Exchange Commission (SEC) as a registered broker-dealer and is a member of the National Association of Securities Dealers, Inc. (NASD) and subject to regulations under the Securities Exchange Act of 1934. The Company is utilized as a marketing vehicle for mutual funds, unit investment trusts, variable annuities, flexible premium variable life insurance, public limited partnerships, financial planning and discount brokerage services. Brokerage services are provided primarily to credit union members. The Company has entered into an agreement with an unrelated broker-dealer to process and clear all of the Company's securities transactions. The Company regularly monitors the creditworthiness of this clearing broker to mitigate the Company's exposure to credit risk.

Basis of Presentation

The accompanying financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America, which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Determination of Revenues

Commission income and related expenses from customer securities transactions are recorded on a trade-date basis. Trading reimbursements represent fees from the clearing broker based on volume of trades and balances in money market accounts and are recorded on a monthly basis as earned.

Marketable Securities

The Company's investments in marketable securities are classified as trading securities and are reported at fair value, with unrealized gains and losses included in earnings.

Income Taxes

The Company records deferred income taxes for the future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases. Recorded amounts are adjusted to reflect changes in income tax rates and other tax law provisions as they are enacted.

CUNA Brokerage Services, Inc. Notes to Financial Statements, continued December 31, 2002

2. Cash Equivalents

Investments in debt securities with remaining maturities of 90 days or less at the time of purchase and money market funds are considered to be cash equivalents.

3. Marketable Securities

Marketable securities consist of an investment in the MEMBERS Balanced Fund, a registered investment company managed by an affiliate of the Company.

4. Net Capital Requirements

The Company, as a registered broker-dealer in securities, is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires maintenance of minimum net capital and requires that the ratio of "aggregate indebtedness" to "net capital" shall not exceed 15 to 1, as those terms are defined in Rule 15c3-1. At December 31, 2002, the Company had net capital of \$2,579,600, which was \$2,449,248 in excess of its required net capital of \$130,352, and the Company's ratio of aggregate indebtedness to net capital was 0.76 to 1.

5. Income Tax Expense

The Company is included in a consolidated federal income tax return with CMIS and its domestic subsidiaries. The Company's provision for income taxes is determined on a separate return method. Pursuant to a tax sharing agreement between CMIS and its subsidiaries, the total federal income tax as calculated on the consolidated federal income tax return is allocated between CMIS and its subsidiaries in proportion to each company's federal income tax, as if it were filing a separate return. Income tax credits are allocated to companies within the consolidated tax group based on the tax benefit which the consolidated tax group receives from each company.

Income tax expense for the year ended December 31, 2002 consists of:

Federal tax expense State tax expense	\$ 755,263 97 <u>,</u> 612
Total income tax expense	\$ 852,875

CUNA Brokerage Services, Inc. Notes to Financial Statements, continued December 31, 2002

5. Income Tax Expense (continued)

Income tax expense differs from the amount computed by applying the U.S. federal statutory income tax rate of 35% to income before income tax expense due to the items listed in the following reconciliation:

State tax expense, net of federal benefit Other	<u></u>	63,448 (2,505)
Total income tax expense	\$	852,875

At December 31, 2002, there were no significant temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases.

6. Transactions with Affiliates

Under a cost sharing agreement, CMLIC allocates to the Company certain costs and expenses for various services, office space, equipment and other items incurred on behalf of the Company. Total costs allocated to the Company amounted to \$4,063,185 during 2002.

The Company pays commission expense directly to certain representatives and to CMLIC for commissions paid on behalf of the Company. Commission expenses incurred by the Company for reimbursement to CMLIC totaled \$41,195,034 during 2002. Commissions payable at December 31, 2002 includes \$1,021,233 due to CMLIC.

Intercompany balances from the above transactions are generally settled monthly.

CUNA Brokerage Services, Inc. Computation of Net Capital Under Rule 15c3-1 December 31, 2002

Aggregate Indebtedness: Commissions payable Accounts payable to affiliates Income taxes payable Other liabilities		\$ 1,554,975 165,124 221,305 12,900
Total aggregate indebtedness		\$ 1,954,304
Net Capital: Total stockholder's equity		\$ 3,452,831
Deduct: Nonallowable assets: Receivable from affiliates Other receivables	\$ 488,447 171,538	659,985
Haircuts on securities		213,246
		873,231
Net capital		\$ 2,579,600
Net Capital Requirement:		
Minimum net capital (greater of \$50,000 or 6.67% of aggregate indebtedness) Net capital in excess of minimum requirement		\$ 130,352 2,449,248
Total net capital as above		\$ 2,579,600
Ratio of aggregate indebtedness to net capital		.76 to 1

There were no differences between the above calculation and the Company's calculation of net capital as reflected on Form X 17A-5, Part IIA.

Schedule 2

CUNA Brokerage Services, Inc. Determination of Reserve Requirements Under Rule 15c3-3 December 31, 2002

The Company has elected the exemption under Rule 15c3-3(k)(2)(ii) of the Securities and Exchange Commission, which requires the deposit of all customer funds in a special reserve bank account for the exclusive benefit of customers. At December 31, 2002, the Company held no customer funds and had no required deposit to such account.

PricewaterhouseCoopers LLP 100 East Wisconsin Avenue Suite 1500 Milwaukee WI 53202 Telephone (414) 212 1600

Report of Independent Accountants On Internal Control

To the Board of Directors of CUNA Brokerage Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of CUNA Brokerage Services, Inc. (the "Company") for the year ended December 31, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g) in the following:

- 1. Making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
- 2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13;
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System; and
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

PRICEWATERHOUSE COPERS @

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of internal control to future periods is subject to the risk that controls may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

February 14, 2003

Pricewatuhouse Coopers UP